

# INTERNATIONAL TRADE - 2023

## QUESTION 1

QUESTION 1: The following information relates to the operations of a company for the year ended 31 December 2023.

Revenue from sales of finished goods 1,000,000  
Cost of sales 600,000  
Gross profit 400,000

Operating expenses 200,000  
Operating profit 200,000  
Finance income 10,000  
Finance expense 5,000  
Profit before tax 205,000  
Income tax expense 41,000  
Profit for the year 164,000

Additional information:  
The company has a policy of recognizing revenue when the goods are shipped to the customer.

Required:  
1. Calculate the gross profit margin for the year.

2. Calculate the operating profit margin for the year.

3. Calculate the profit margin for the year.

4. Calculate the net profit margin for the year.

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